

The Evolution of Society and Property

Tuesday 30th April 2019

3:00 pm- 5:30pm
Followed by Drinks and Canapés

Venue: Royal College of Nursing, 20 Cavendish Square, London W1G 0RN

The Seminar will focus on how an evolving society- the way we live, work, play- has fundamental implications for real estate.

The Mayfair Capital team will update you on the market and the Property Income Trust for Charities, with case studies from our portfolio and guest speakers providing their perspective on the pace of change and how they are adapting their strategies to ensure property is relevant for not only today's occupiers but also tomorrow's.

15:00 - 15:25 Coffee & Registration

15:25-15:30 Welcome & Introduction

James Lloyd (Mayfair Capital)

15:30-15:40 The UK Economy: Where next?

Frances Spence (Mayfair Capital)

15:40-15:50 Property market update

James Thornton (Mayfair Capital)

15:50-16:05 Our Evolving Themes

Tom Duncan (Mayfair Capital)

16:05-16:20 Unite- investment case- demographics the "student experience"-

Joe Lister (Unite)

16:20-16:35 Retail. The Analyst and Retailer view

Simon Irwin (Credit Suisse)

16:35-16:50 PITCH Strategy update

Simon Martindale (Mayfair Capital)

16:50-17:15 The Future of Work is Play

Daniel Bobroff (Coded Futures)

17:15-17:30 Questions followed by drinks and canapés

Mayfair Capital speakers



Frances Spence



James Thornton



Tom Duncan



Simon Martindale

For their biographies please go to our website at www.mayfaircapital.co.uk/our-people/management-team

Guest speakers



Joe Lister

Joe joined Unite in 2002 and was appointed chief financial officer in 2008 having held roles including investment director. Joe is now also a non-executive director for Helical PLC. Prior to joining Unite, Joe qualified as a chartered accountant with PricewaterhouseCoopers.



Simon Irwin

Simon Irwin is a Director of Credit Suisse and covers the General Retail Sector. He started his career as an analyst in 1985 covering the oil sector for Sheppards and Kleinwort Benson. After sailing around the world in 1991/92, he moved to Hong Kong in 1993 where he was Head of Regional and Hong Kong Research for Asia Equity/Paribas Asia Equity. In 2000 he returned to London and started covering the General Retail Sector for BNP Paribas/Exane before moving to JP Morgan in 2005, where he headed the team that was ranked runner up and first in Institutional Investor in 2008 and 2009. Simon joined Liberum Capital in 2012 and moved to Credit Suisse in 2012 where coverage now include online retailers and sporting goods.



Daniel Bobroff

Founder of Coded Futures, a creative technology advisory firm focused on the future of retail, and formerly the co-founder and Investment Director of ASOS Ventures, the online fashion company's venture capital division. In over two decades as an innovator, entrepreneur, mentor and investor, Daniel has pioneered in-game advertising – “selling Mario to the admen” - starting an advertising medium that is today an eight-billion-dollar market, has developed chart topping video games that sold in their millions, and is, today, a leading thought leader and keynote speaker in the world of retail and fashion technology.